



Student's Academic Transcript in Zhejiang University of Technology

Student ID:L202102090415 Name: AYOUB EL MAHBOUL Sex: male College: College of Business Administration Major: Business Administration (Teaching in English) Grade: 2021 Length of Study: 4 years

Course	Type	Credit	Score	Course	Type	Credit	Score	Course	Type	Credit	Score
1st Semester, Academic Year 2021-2022				1st Semester, Academic Year 2023-2024				Chinese Characters and Chinese Culture			
Principles of Management	C	4.00	82	University Physics Experiment (International students)	C	1.00	Good	Blank	GS	2.00	79
Principles of Accounting	C	5.00	91	Financial Management	C	1.00	79				
Enrollment Education	C	1.00	80	Operations Management	C	3.00	86				
Practical Chinese	C	5.00	82	Business Negotiation	C	2.00	100				
Calculus (English) I	C	4.00	88	Management Information Systems	C	4.50	76				
Current Affairs & Policies	C	2.00	80	Employment & Entrepreneurship Guidance	C	3.00	Good				
China Panorama I	C	2.00	79	Bodybuilding	GS	2.00	85				
Microeconomics	C	1.00	81	Market Research & Forecasting	C	2.00	94				
2nd Semester, Academic Year 2021-2022				Organizational Behavior	S	3.00	Good				
Fundamentals of Marxism	S	2.00	90	Economic Law	S	2.00	Medium				
University Physics (International students)	C	3.00	Good	Chinese traditional customs (foreign students)	GS	2.00	86				
Macroeconomics	C	1.00	89	2nd Semester, Academic Year 2023-2024							
Practical Chinese	C	5.00	93	Business Ethics & Social Responsibility	S	3.00	92				
Calculus (English) II	C	4.00	80	Entrepreneurship Management	C	2.00	Medium				
China Panorama II	C	2.00	81	E-commerce	C	3.00	Good				
1st Semester, Academic Year 2022-2023				Consumer Behavior	C	1.00	80				
University Physics (International students)	C	2.00	90	Supply Chain Management	C	3.50	70				
Statistics	C	2.50	83	Investment & Financing	C	2.00	78				
Probability and Statistics (International students)	C	3.00	78	International Business	S	2.00	Good				
Strategic Management	C	1.00	80	Business Communication	C	2.00	84				
Data Analysis for Business	C	4.50	83	Cross-cultural Management	C	2.50	87				
Physical Education	C	1.00	84	Retail Management	S	2.00	Good				
Practical Chinese	C	4.00	90	Leadership & Teamwork	C	3.00	94				
2nd Semester, Academic Year 2022-2023				Short Term, Academic Year 2023-2024							
Mao Zedong Thought & Theories of Socialism with Chinese Characteristics	C	4.50	78	Digital Marketing	C	1.00	Good				
Human Resource Management	C	4.00	71	1st Semester, Academic Year 2024-2025							
Marketing	C	2.00	90	Customer Relationship Management	C	3.00	79				
International Trade Practice	C	1.00	Good	International Financial Management	C	2.00	Medium				
Outline of Modern Chinese History	C	4.50	Good	2nd Semester, Academic Year 2024-2025							
Practical Chinese	C	4.00	79	HSK4 tutoring (for international undergraduate students)	GS	2.00	89				
Current Affairs & Policies	C	3.00	81	Graduation Thesis	C	16.00	Good				



WAP: <http://dzsm.zjut.edu.cn/ec>

S/N: 57E3AF3E573E4447BE55

Certificate of Graduation: 10337420252801202

Diploma: 103379202405001145

GPA: 3.41

Academic Affairs Office (seal)

Date: May 6, 2025



浙江工业大学本科成绩和绩点计算说明

ZJUT Grades Standard and Grade Points Calculating Instructions

1.浙江工业大学采用平均学分绩点衡量学生的学习质量。

ZJUT adopts Grade Point Average (GPA) to measure students' learning quality.

2.平均学分绩点的计算公式 (GPA Calculating Formula)

$$\text{平均学分绩点} = \frac{\sum \text{课程学分绩点}}{\sum \text{课程学分}}$$

$$\text{Grade Point Average} = \frac{\sum \text{Course Credit Grade Point}}{\sum \text{Course credits}}$$

$$\text{课程学分绩点} = \text{课程绩点} \times \text{课程学分}$$

$$\text{Course Credit Grade Point} = \text{Grade Point} \times \text{Course Credits}$$

3.各级记分制与百分制成绩及绩点的换算如下:

The Conversion Table for the scoring system at all levels, Percentile Scores and Grade Point is as follows:

百分制成绩 Percentile Scores	90-100	80-89	70-79	60-69	<60
课程绩点 Course Grade Point	4.0-5.0	3.0-3.9	2.0-2.9	1.0-1.9	0
五级制及对应的百分制 5-level Scoring System and Corresponding Percentile Scores	优秀=95 Excellent =95	良好=85 Good=85	中等=75 Medium=75	及格=65 Pass=65	不及格=50 Fail=50
课程绩点 Course Grade Point	4.5	3.5	2.5	1.5	0
两级制及对应的百分制 2-level Scoring System and Corresponding Percentile Scores	合格=75 Qualified=75				不合格=50 Fail=50
课程绩点 Course Grade Point	2.5				0

